

Songwon International-Americas sets up distribution network for the coatings market

- Full line of SONGWON products now supplied in respective regions
- Prompt delivery and dedicated local service

Ulsan, South Korea – July 25, 2019 – Songwon International-Americas, Inc. has signed an exclusive agreement with a new distribution network in the United States, which includes Trans Western Chemicals (west coast), Chem-Materials (mid-west/southeast) and Callahan Chemical Company (northeast). Now fully operational, the network is supplying SONGWON's complete line of UV absorbers, HALS, photoinitiators, and antioxidants for the coatings, inks and related markets in the respective regions within the US.

"We have built a strong, dedicated and professional group of distributors, who will represent SONGWON in the US marketplace and continue our company's history of quality, service and innovative products for many years to come," said Sean Steres, Sales Manager Americas, SONGWON Industrial Group.

Trans Western Chemicals, founded in 1981 and based in Southern California, is a specialty chemicals raw material supplier offering advanced solutions to customers in a variety of markets. "This new relationship with SONGWON builds on our commitment to supply our customers with quality and technically innovative products," commented John Kirsch, Vice President of Operations at Trans Western Chemicals.



Chem-Materials is a chemical raw materials supplier providing technical service and quality products to numerous manufacturing industries. "SONGWON's exceptional portfolio of products for the industry combined with Chem-Materials' technical sales approach on a relationship level will lead to new business opportunities and strong growth for both companies. It's a perfect fit for us both," said Philip Haagensen, President.

Callahan Chemical Company, a family owned, independent chemical distributor, has enjoyed sustained growth in the coating market, offering products, technical support and service during its 61-year footprint in the eastern United States. "Callahan Chemical is working closely together with SONGWON to ensure that purchasers' needs are met. Our company-owned warehouses and truck fleet enable us to provide products and services promptly, adding value for our customers," said Jack Reynolds, VP Sales.

The new distribution network has been set up to cater for SONGWON's expansion in the US and enhance its supply and technical services.

About Songwon Industrial Co., Ltd.

SONGWON, which was founded in 1965 and is headquartered in Ulsan, South Korea, is a leader in the development, production and supply of specialty chemicals. The second largest manufacturer of polymer stabilizers worldwide, SONGWON Industrial Group operates companies all over the world, offering the combined benefits of a global framework and readily accessible local organizations. Dedicated experts work closely together with customers to develop tailor-made solutions that meet individual requirements.

For further information, please go to: <u>www.songwon.com</u>.

About Trans Western Chemicals, Inc.

Trans Western Chemicals, which was founded in 1981 and is headquartered in Fullerton, CA, is a family owned specialty chemical distributor offering innovative solutions to customers in the CASE, Specialty Polymers & Resins, Construction Chemicals, HI&I, and Personal Care markets for the West Coast.

For further information, please go to: www.twchem.com



About Callahan Chemical Company

Founded in 1958, Callahan Chemical Company is a leading, family owned chemical distributor headquartered in Palmyra, New Jersey covering the eastern United States.

Callahan enjoys sustained growth in the CASE market space offering valued products, technical support and exceptional services.

Our fundamental success is a result of experienced professionals understanding customer needs and working closely with our suppliers to provide problem solving possibilities.

Callahan's company owned warehouses and truck fleet allow us to provide deliveries and service customers value. Callahan Chemical's mission is a customer value focus, dedicated to solutions.

For further information, please go to: www.calchem.com

About Chem-Materials, Inc.

Chem-Materials, Inc, is a specialty chemical raw materials distributor headquartered in Cleveland, Ohio, serving 28 states in the Midwest, Great Lakes, Southwest, and Southeast regions. We represent well respected manufacturers of high quality raw materials and, with 7 strategically located warehouses, we are committed to delivering products and services to our customers in a timely manner that consistently meets and exceeds their expectations. Our sales team is comprised of well respected, passionate, and technically trained sales people dedicated to solving problems and working for our customers with their long term interests in mind, resulting in longstanding relationships and generating dependable service and results.

For further information, please go to: www.chem-materials.com



Photo Caption



Songwon International-Americas sets up distribution network for the coatings market. (Photo: Songwon Industrial Co., Ltd.)



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